

# Bernardo S. Silveira

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## Contact Information

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## Education

Ph.D. in Economics, New York University, 2013  
M.A. in Economics, Pontifícia Universidade Católica do Rio de Janeiro (PUC-Rio), 2007  
B.A. in Economics, Pontifícia Universidade Católica do Rio de Janeiro (PUC-Rio), 2004

## Academic Appointments

2019– Assistant Professor  
Department of Economics, University of California, Los Angeles  
2013–2019 Assistant Professor of Economics  
Olin Business School, Washington University in St. Louis  
2015–2016 Visiting Assistant Professor of Economics (Lecturer)  
Economics Department, University of Pennsylvania

## Honors and Awards

Undergraduate Reid Teaching Award, Olin Business School, Washington University in St. Louis, 2019  
Haralambos Simeonidis Award for best paper by a Brazilian Economist in 2011, Associação de Centros de Pós Graduação em Economia (ANPEC), 2011  
Henry MacCracken Fellowship, NYU, 2007-2013  
FAPERJ Fellowship for top performing graduate students in Economics, 2006–2007  
Brazilian National Research Support Agency (CAPES) Fellowship, 2005–2006  
Full-tuition academic scholarship, PUC-Rio, 2000–2004

## Peer-Reviewed Publications

(with Yunmi Kong and Xun Tang) "Risk and Information in Dispute Resolution: An Empirical Study of Arbitration," accepted for publication at the *Journal of Political Economy*  
(with Daniel Keniston, Bradley Larsen, Shengwu Li, J.J. Prescott and Chuan Yu) "Splitting the Difference in Incomplete Information Bargaining: Theory and Widespread Evidence from the Field," (2024) *International Economic Review*, 65(4), 1911-1939, *NBER Working Paper 29111*, *SIEPR Working Paper 21-042* (formerly titled "Fairness in Incomplete Information Bargaining: Theory and Widespread Evidence from the Field")  
(with Joshua Boston) "The Electoral Connection in Court: How Sentencing Responds to Voter Preferences," (2024) *Journal of Law and Courts*, 12(1), 23-44  
(with Karam Kang) "Understanding Disparities in Punishment: Regulator Preferences and Expertise," (2021) *Journal of Political Economy*, 129(10), 2947–2992  
"Bargaining with Asymmetric Information: an Empirical Study of Plea Negotiations," (2017) *Econometrica*, 85(2), 419-452  
(with Claire Lim and James Snyder) "Do Judges' Characteristics Matter? Ethnicity, Gender and Partisanship in Texas State Trial Courts" (2016), *American Law and Economics Review*, 18(2), 302-357  
(with João M. P. De Mello) "Campaign Advertising and Election Outcomes: Quasi-natural Experiment Evidence from Gubernatorial Elections in Brazil" (2011), *Review of Economic Studies*, 78(2), 590-612

## Working Papers

“Assessing the Objective Function of the SEC against Financial Misconduct: A Structural Approach” (with Chuan Chen, Yanrong Jia and Xiumin Martin), conditionally accepted at the *Journal of Accounting and Economics*

“Information Frictions and Court Performance: Experimental Evidence from Chile” (with Paloma Carillo, Daniel L. Chen and Manuel Ramos-Maqueda)

“Employee Training and Judicial Performance: Experimental Evidence from Peru” (with Daniel L. Chen and Manuel Ramos-Maqueda)

“On the Origins of Prosecutorial Charge Evolution: How Booking Charges Shape Racial Disparity in Sentencing Outcomes” (with Erin Kerrison and Emily Owens)

## Non-Peer-Reviewed Publications

(with Emily Owens and Erin Kerrison) “Examining Racial Disparities in Criminal Case Outcomes among Indigent Defendants in San Francisco,” (2017) *Quattrone Center for the Fair Administration of Justice*

## Presentations

- 2024-2025 Berkeley (scheduled); UC Riverside (scheduled); Warwick; Empirical IO Conference, Rice Global Paris Center (discussant; scheduled)
- 2023-2024 Conference on Empirical Legal Studies; University of Toronto; KU Leuven; NBER Law and Economics Program Meeting, Spring (discussant); Southern California Conference in Applied Microeconomics (discussant)
- 2022-2023 LSE; Bargaining: Experiments, Empirics, and Theory Workshop; Empirical Models of Political Economy Conference
- 2021-2022 Caltech; Chicago Booth; EEA-ESEM; IACM; SITE
- 2020-2021 Columbia; University of Melbourne; West Virginia University
- 2019-2020 Bargaining: Experiments, Empirics, and Theory Workshop; Brazilian Econometrics Society - Applied Economics Seminar; Conference on Empirical Legal Studies (Discussant); University of Southern California; Wallis Institute Conference (Discussant)
- 2018-2019 FGV-EPGE; Stanford; UCLA; Annual Meeting of the American Law and Economics Association; NBER Summer Institute, Industrial Organization
- 2017-2018 Rochester; Annual Meeting of the American Economic Association; Annual Meeting of the American Law and Economics Association; International Association for Applied Econometrics Annual Conference; North American Summer Meeting of the Econometric Society
- 2016-2017 PUC-Rio; FGV-EESP
- 2015-2016 Berkeley; Conference on Empirical Legal Studies; CRES Foundations of Business and Strategy Conference (Discussant)
- 2014-2015 Rice; University Of Pennsylvania; Annual Meeting of the American Economic Association; Annual Meeting of the American Law and Economics Association (Discussant)
- 2013–2014 Stanford; University of Southern California; Cornell; ITAM; PUC-Rio; FGV-EESP; Annual Meeting of the American Law and Economics Association; Annual Meeting of the Southern Economic Association; New Directions in Applied Microeconomics
- 2012–2013 Caltech; Carnegie Mellon; Microsoft Research New England; Princeton; UCLA; Maryland; Minnesota; University of Toronto; Wisconsin; Vanderbilt; Washington University in Saint Louis; Annual Meeting of the American Law and Economics Association; North American Summer Meeting of the Econometric Society

## **Professional Involvement**

Guest Editor, Journal of Economic Behavior & Organization, Special Issue on Bargaining  
Area Organizer, Annual Meeting of the American Law and Economics Association, Spring 2024  
Organizer, UCLA Mini-conference on Structural Microeconomics, Winter 2021  
Co-Organizer, CRES Microeconomics Conference, Spring 2014, Spring 2015, Spring 2017  
Session organizer, Annual Meeting of the American Economic Association, Winter 2015  
Program committee, Conference on Empirical Legal Studies, Fall 2015  
Program committee, Meeting of the Brazilian Econometric Society, Fall 2017

## **Journal and Grant Refereeing**

*American Economic Journal: Microeconomics; American Economic Journal: Economic Policy; American Economic Review; American Law and Economics Review; Econometrica; Economic Journal; Economics and Politics; European Economic Review; European Journal of Law and Economics; European Research Council; International Economic Review; International Journal of Industrial Organization; International Review of Law and Economics; Journal of Development Economics; Journal of Empirical Legal Studies; Journal of the European Economic Association; Journal of Law and Economics; Journal of Law, Economics and Organization; Journal of Political Economy; Journal of Public Economics; Journal of Quantitative Criminology; National Science Foundation; Pesquisa e Planejamento Econômico; Quantitative Economics; Quarterly Journal of Economics; RAND Journal of Economics; Review of Economics and Statistics; Review of Economic Design; Review of Economic Studies; Review of Law and Economics; Social Choice and Welfare*

## **Teaching Experience**

Microeconomic Theory (undergraduate), UCLA, Winter 2020, Winter 2021, Spring 2022, Spring 2023, Spring 2024  
Honors Seminar (undergraduate), UCLA, Winter 2020, Winter 2021, Spring 2022, Spring 2023, Spring 2024  
Contracts and Insurance (PhD), UCLA, Spring 2022, Spring 2023, Fall 2024  
Research in Healthcare Management (MBA and undergraduate), Olin, Spring 2017  
Industrial Organization II (PhD), Olin, Spring 2017, Spring 2018, Spring 2019  
Honors Seminar (undergraduate), Olin, Fall 2016, Fall 2017, Fall 2018  
Topics in Empirical Industrial Organization (PhD), Penn, Fall 2015  
Game Theory (undergraduate), Penn, Fall 2015  
Market Competition and Value Appropriation (undergraduate), Olin, Fall 2013, Fall 2014, Fall 2016, Fall 2017, Fall 2018  
Microeconomics (undergraduate), NYU Stern, Fall 2010-2012 (teaching assistant)  
Economic Principles (undergraduate), NYU Stern, Fall 2008, 2009 and 2011 (teaching assistant)  
Microeconomics 1-2 (PhD), PUC-Rio (teaching assistant), 2005

## **PhD Student Supervision (first job)**

Ben Pirie, UCLA, ongoing - Committee member  
Boxiao Zhang, UCLA, 2022 (Renmin University, Assistant Professor) - Committee member  
Alexandre Fon, UCLA, 2021 (Charles River Associates) - Committee member  
Dong Ook Eun, UCLA, 2021 (Resolution Economics) - Committee member  
Chuan Chen, WUSTL, 2019 (University of Wisconsin-Madison, post-doc) - Committee member  
Yinghong Zhang, WUSTL, 2018 (Capital One) - Committee member

**Service**

Co-organizer, UCLA Applied Microeconomics Seminar, 2021-2022

Co-organizer, UCLA Applied Microeconomics Proseminar, 2020-2022

Faculty review committee, UCLA Graduate Research Mentorship Program, 2021-2022

Selection committee, UCLA Undergraduate Economics Research Fellows, 2020-2021

BSBA committee, Olin Business School, 2017-2018, 2018-2019